# **Business Magazines**

Combined Total Circulation Certificate
January to December 2016



# Setting the standard

# **International Airport Review**





#### **Key information**

Metric type Circulation

ABC total 10,099 average

**Period** 

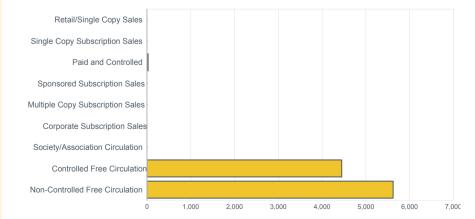
1 January 2016 to 31 December 2016

No of issues

Market sector
Transportation Industry: General

Audit issue circulation analysis % of circulation Retail & Single Copy Sales 0% Single Copy Subscription Sales 0% Paid and Controlled 0.23% Sponsored Subscription Sales 0% Multiple Copy Subscription Sales 0% Corporate Subscription Sales 0% Society/Association/Organisation Circulation 0% Controlled Free Circulation 44.07% Non-Controlled Free Circulation 55.71%

### Audit issue circulation breakdown - Print/Digital



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Digital Edition

**Other Countries** 

Print

Edition

8,600

8,600

Total Digital Digital Edition Total Print Total Total Total Edition **Print Average Circulation Per Issue** 10,099 10,099 1,499 1,499 Average Retail Sales Per Issue

Total

**United Kingdom** 

Analysis for the Audit issue cover dated Issue 6 2016 and distributed on 22 November 2016

Audit Issue Circulation	10,094	10,094	-	1,494	1,494	-	8,600	8,600	-
Retail & Other Single Copy Sales	-	-	-	-	-	-	-	-	-
Single Copy Subscription Sales	-	-	-	-	-	-	-	-	-
Paid and Controlled	23	23	-	3	3	-	20	20	-
At full rate	-	-	-	-	-	-	-	-	-
Less than full rate but not 50%	23	23	-	3	3	-	20	20	-
Less than 50% but not than 20%	-	-	-	-	-	-	-	-	-
Less than 20% but not than 10%	-	-	-	-	-	-	-	-	-
Less than 10% of full rate	-	-	-	-	-	-	-	-	-
Sponsored Subscription Sales	-	-		-	-		-	-	
Multiple Copy Subscription Sales	-	-		-	-		-	-	
Corporate Subscription Sales	-		-	-		-	-		-
Society/Association/Organisation	-	-	-	-	-	-	-	-	-
Controlled Free Circulation	4,448	4,448	-	831	831	-	3,617	3,617	-
Individual requests	2,941	2,941	-	551	551	-	2,390	2,390	-
Company requests	-	-		-	-		-	-	
Non-requested by name	1,507	1,507		280	280		1,227	1,227	
Non-requested by job title / function	-	-		-	-		-	-	
Non-Controlled Free Circulation	5,623	5,623		660	660		4,963	4,963	
By name	5,623	5,623		660	660		4,963	4,963	
Not by name	-	-		-	-		-	-	

#### **Duplication**

The level of duplication on the mailing list for the audit issue was: 0%

### Basic cover price & subscription rates for the audit issue

Basic cover price (UK):

Basic cover price (RoI):

Basic annual rate (UK): £90.00

£90.00 to £135.00 Basic annual rate (OC):



#### Controlled circulation for the audit issue

Terms of control: Academic, Ambassadors, Associate/Partner, Heads/Managers, Secretary General, CEO/President/Chairman/MD/Director, Consultant, Councillor/Minister, Engineers and other individuals involved within Academia, Associations, Airlines, Airports, Architects, Construction/Engineering, Consultancy, Financial/Governmental/Legal, Manufacturing, IT/Communications, Research/Development, Sales/Marketing, Retail, Safety/Security, Suppliers in the Aviation Sectors. Attendees and registrations at conferences.

	Total		0-1 Year		1-2 Years		2-3 Years	
	Qty	%	Qty	%	Qty	%	Qty	%
Total	2,941	100.0	1,519	51.6	844	28.7	578	19.7
Individual Requests - Print	2,941	100.0	1,519	51.6	844	28.7	578	19.7
Individual Requests - Digital	-	-	-	-	-	-	-	-
Company Requests - Print	-	-	-	-	-	-	-	-
Company Requests - Digital								

## Issue by issue analysis (variances will show only if over 10% +/- the average net circulation)

Cover Date / ID	Distribution Date	Total Circulation	Print	Digital	Variance %
Issue 1 2016	26-Jan-16	10,100	10,100	-	-
Issue 2 2016	01-Apr-16	10,100	10,100	-	-
Issue 3 2016	23-May-16	10,100	10,100	-	-
Issue 4 2016	25-Jul-16	10,100	10,100	-	-
Issue 5 2016	21-Sep-16	10,100	10,100	-	-
Issue 6 2016	22-Nov-16	10,094	10,094	-	-

#### More Information

'Gross' appended to the print and digital total reflects that the print total and the digital total have been combined without de-duplication.

To find out more about ABC, please visit www.abc.org.uk

To find out more about the Business Magazines sector and the definitions used on this certificate, please visit: www.abcstandards.org.uk

#### About this certificate

This certificate was issued on 13 February 2017.

The data included is derived from a return of circulation prepared by the publisher: Russell Publishing Ltd.

The Publisher has certified that the data has been reported in accordance with ABC reporting standards. If an audit or inspection reveals a material difference ABC will revise and re-issue the certificate together with an audit/inspection report detailing the changes. For details of audit or inspection reports issued or the reporting standards and procedures, please contact ABC.

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ABC Ref: 12423/CA:20170213/BMSv21